Independent Beauty Consultant Expense Tracking Form

Quarter/Year _

Products / Sales / Classes	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Annual Total
Bad Debt					
Child Care					
Customer Product Refunds					
Dovetail Expense					
Hostess Gifts / Section 2 Items					
Non-Recoverable Sales Tax					
Personal Use Product (w/o tax)					
Preferred Customer Names					
Professional Wardrobe					
Communication / Office					
Dues / Publications					
Letters / Cards					
Office Expenses					
Postage / Freight					
Printing / Copying / Faxing					
Supplies					
Telephone / Long-Distance					
Events / Entertainment					
Air / Hotel / Transportation					
Career Conference / Seminar					
Meals / Entertainment					
Other					
Banking					
Bank Service Charge					
Business Loan Payment					
Credit Card Processing Fees			1		
Miscellaneous					
Automobile					
Legal / Accounting Fees					
Other					
Total Expenses					

Not all categories represented above reflect items deductible on your individual tax return. Please consult your personal tax adviser.

Please note: The Company grants all Mary Kay Independent Beauty Consultants a limited license to duplicate this document in connection with their Mary Kay businesses. This item should not be altered from its original form.

5.19